



## RICK LOOSER COO, THE CIRLOT AGENCY

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For seven back-breaking, sun-scorching summers during high school and college, Rick toiled at a small Tuscaloosa, AL, landscaping business called Dunn Landscaping. This is where he first heard the unconventional credo “it ain’t enough to love flowers, you gotta hate weeds.” And it is this credo that helped Rick form an unconventional work ethic.

Rick’s mettle was tested early in his career when working his first-ever PR job. While the Public Relations Director of the Alabama Poison Control Center, Rick faced and successfully overcame every PR practitioner’s worst nightmare – the aftermath of a *60 Minutes* investigative report.

Recognized as one of the top PR professionals in the country, Rick has worked for a virtual who’s who of business and industry, including Northrop Grumman, ATK, Raytheon, Sherwin Williams, Boeing, Blue Cross/Blue Shield and Sanderson Farms, among others. Rick was also the lead communications strategist for the competition to win one of the largest defense contracts ever awarded by the U.S. Navy, the DDG 1000 program, a \$30 billion contract.

Rick is a sought-after speaker and media industry expert. He has been interviewed and featured in articles by *The New York Times*, *USA Today*, *U.S. News & World Report*, *The Washington Post*, *The Christian Science Monitor* and *The International Herald*, to name a few. He has also been featured on National Public Radio’s *Morning Edition* and *All Things Considered*, as well as MSNBC and NBC’s *Today Show*.

In 2009, Rick was inducted into the Mississippi Business Hall of Fame. Rick serves on the board of advisors for The University of Alabama’s Plank Center for Leadership in Public Relations. The Center, established in 2005, seeks to help develop and recognize outstanding diverse public relations leaders, role models and mentors to advance ethical public relations in an evolving, global society.

He has also served on the national Advertising Advisory Board of Directors for *Congressional Quarterly* magazine based in Washington, D.C., which is considered the most comprehensive news source on Congress. Rick has served on various industry and non-profit boards, as well.

A recipient of numerous regional and national PR awards, Rick was awarded the International Association of Business Communicators (IABC) top award in Vancouver, British Columbia, The Gold Quill Award – considered the Oscar of the PR industry.

In 2016, Rick was inducted into the exclusive Arthur W. Page Society, the world's premier professional association for the most senior communications and public relations executives.

Rick is President and COO of The Cirlot Agency, a Mississippi-based, full-service, marketing, public relations and corporate communications firm, representing accounts on a national and international basis ranging from Fortune 100 companies to some of the world's largest privately held corporations.

Among The Cirlot Agency's many awards and accolades is the Corporate World Class Supplier Award presented annually by Northrop Grumman Corporation. The Agency was one of ten suppliers in the United States who has consistently demonstrated outstanding achievements and support of Northrop Grumman programs.

Additional notoriety includes the prestigious Blue Chip Enterprise Initiative Award, a national competition that recognizes companies that have overcome adversity to enjoy great success. The Cirlot Agency has also been named a Business & Industry Super Achiever, as well as, "Business of the Year" for 2011 by the Greater Jackson Chamber Partnership.

Over the past 33 years, The Cirlot Agency has won over a thousand professional industry awards by such associations as the American Advertising Federation, the Public Relations Society of America, Public Relations Association of Mississippi, the International Association of Business Communicators, the national Telly Awards, and the Association of Marketing and Communication Professionals international Hermes Creative Awards.

A graduate of The University of Alabama, Rick was named the Outstanding Alumnus in Public Relations for the University of Alabama's College of Communication in 2003. In 2013, Rick was chosen as the Bert Bank Distinguished Service Award recipient – one of the top honors bestowed by The University of Alabama's College of Communication and Information Sciences. He has also been an adjunct professor at the University since 2012, teaching the Capstone course, Public Relations Campaigns.

Rick is married to Liza Cirlot Looser, founder of The Cirlot Agency, where they have worked together for the last 28 years. They have two children, Regan and Tripp, who against Rick's advice and urging, both graduated from the University of Mississippi.